UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MASSACHUSETTS

Civil Action No. 05-10917 PBS

)
The HipSaver Company, Inc.)	
)	
)	
V)
LT Daniel Campania)
J.T. Posey Company,	Defendant)
	Defendant)
)
J.T. Posey Company, Inc.,)
Counte)	
)
v)	
)
The HipSaver Company, Inc.)	
Edward L. Goodwin,)	
Counte	erclaim Defendants)
)
)
)

PLAINTIFF'S MOTION TO EXTEND DISCOVERY

Plaintiff, the HipSaver Company, Inc. ("HipSaver"), moves to extend the discovery schedule to permit it to complete discovery. Specifically, HipSaver requests that the discovery deadlines be extended by approximately two months. 1 As grounds, Plaintiff states:

 $^{^1}$ A chart illustrating the proposed amended schedule is attached at $\mathbf{Exh.}\ \mathbf{A}$.

- 1. HipSaver's claims relate to violations of the Lanham Act, 15 U.S.C. §§1125, 1117, and the Massachusetts Business Practices Act, G.L. c.93A, §§2, 11. The claims are heavily dependent upon the discovery of facts not available without opportunity for discovery. To date, the Defendant, J.T. Posey Company ("Posey") and a critical third party witness, have resisted all discovery.
- 2. This action alleges false and deceptive and fraudulent advertising by the Posey Company. In significant part, HipSaver challenges Posey's misrepresentation of testing conducted by Garwood Laboratories ("Garwood"), a California company. Posey's advertising identifies Garwood as the "independent laboratory" which, the Defendant claims, conducted testing to determine the "most effective impact absorbing material" in a test "created to simulate a fall causing direct impact to the greater trochanter [the hip bone]." Documents and materials related to the Garwood study and the results and analysis of Garwood's tests are essential to HipSaver's case.
- 3. At the outset of discovery, some three months ago, HipSaver served a third party subpoena on Garwood pursuant to Fed. R. Civ. P. 45 (July 22, 2005). Exh. B, Garwood Subpoena, July 22, 2005. Garwood refused to honor the subpoena, and after two failed attempts to reach agreement with Garwood, HipSaver has been forced to file a Motion to Enforce the Subpoena. Exh. C, Motion to Enforce Subpoena. The United States District Court for the Central District of California in Los Angeles has scheduled a hearing on this Motion on November 8th.
- 4. At the same time, Garwood has resisted production of any discovery documents in response to HipSaver's Request for Production of documents, served on August 12, 2005. By contrast, HipSaver has complied with the Defendant's discovery.

5. Assuming that Garwood will produce subpoenaed documents and that Posey will, in fact, honor its production obligations within the next three weeks, HipSaver requires a reasonable period of time to review and analyze the documents, seek further documents as reasonable, and conduct depositions. It is impossible for HipSaver to conduct meaningful discovery prior to the October 31, 2005 discovery deadline.

THEREFORE, For the reasons set out here, HipSaver requests revision and extension of the discovery schedule as proposed in **Exhibit A.**

CERTIFICATION UNDER LOCAL RULES 7.1 AND 37.1

The undersigned Courtney M. Quish, certifies that counsel for the parties have conferred by electronic mail and by telephone on October 20, 2005 in a good faith attempt to resolve or narrow issues set out in this Motion but were unable to do so.

Respectfully submitted, THE HIPSAVER COMPANY, INC. By its Attorneys,

/s/ Courtney M. Quish Lee Carl Bromberg, Esq. BBO No.: 058480 Edward J. Dailey, Esq. BBO No.: 112220

Courtney M. Quish, Esq. BBO No.: 662288

BROMBERG SUNSTEIN LLP 125 Summer Street - 11th floor Boston, Massachusetts 02110-1618 617.443.9292 617.443.0004 (fax) cquish@bromsun.com

Dated: October 21, 2005

02820/00502 439364.1

EXHIBIT A

PROPOSED SCHEDULING CHART

	Original Schedule	Proposed Amended Schedule
Fact Discovery	Oct. 31, 2005	Dec. 30, 2005
Plaintiff's Expert Designation	Nov. 15, 2005	Jan. 16, 2006
Defendant's Expert Designation	Dec. 15, 2005	Feb. 16, 2006
Expert Discovery	Jan. 15, 2006	March 31, 2006
Motion for Summary Judgment	Jan. 30, 2006	April 21, 2006
Opposition to Summary Judgment	Feb. 15, 2006	May 10, 2006
Summary Judgment Hearing	March 16, 2006	May 31, 2006*

^{*} date to be confirmed by the court

EXHIBIT B

Case 1:05-cv-10917-PBS

Document 53-2

Filed 10/21/2005

UNITED STATES DISTRICT COURT



DATE AND TIME

July 22, 2005

CENTRAL DISTRICT OF CALIFORNIA Western Division

	lipSaver Compantiff,	any, Inc.		
		V.	SUBPOENA IN A C CASE NUMBER: 1 05-109 District of Massachusetts	
	osey Company endant,			
TO:		e Records, GARWOOD California 90660	LABORATORIES, 7829 Industry Ave	nue
testify i	in the above case	NDED to appear in the United e.	States District Court at the place, date, and	time specified below to
PLACE	OF TESTIMONY			COURTROOM
				DATE AND TIME
☐ YOU in the a	J ARE COMMAN	NDED to appear at the place,	date, and time specified below to testify at th	e taking of a deposition
PLACE	OF DEPOSITION			DATE AND TIME
YOU place, o	J ARE COMMAN date and time sp	NDED to produce and permit i	nspection and copying of the following docur or objects): all documents and things described in	L
PLACE Park	of production Plaza Drive, S	ATKINSON ANDELSON	LOYA RUDD & ROMO PC, 17871 ornia 90703, 562.653.3200,	DATE AND TIME August 15, 2005 at 10:00am
⊔ YOU	J ARE COMMAN	NDED to permit inspection of t	he following premises at the date and time s	pecified below.

Attorney for the Plaintiff

ISSUING OFFICER'S NAME, ADDRESS AND PHONE NUMBER Edward J. Dailey, BROMBERG SUNSTEIN LLP, 125 Summer Street, Boston, Massachusetts 02110

1.617.443.9292

ISSUING OFFICER SIG

PREMISES

TURE AND TITLE INDICATE IF ATTORNEY FOR PLAINTIFF OR DEFENDANT)

⁽See Rule 45. Federal Rules of Civil Procedure, Parts C & D on Reverse)

1 If action is pending in district court other than district of issuance, state district under case number 88 (1/94) Subpoena in a Civil Case

Case 1:05-cv-1091	17-PBS Documer	11 53-2 Filed 10/21/2005 Page 5 of 15
	PROO	F OF SERVICE
SERVED	DATE	PLACE
SERVED ON (PRINT NAME)		MANNER OF SERVICE
SERVED BY (PRINT NAME)		TITLE
l declare under penalty of perjur Service is true and correct.		ATION OF SERVER d States of America that the foregoing information contained in the Proof of
Executed onDATE		SIGNATURE OF SERVER
		ADDRESS OF SERVER

Rule 45, Federal Rules of Civil Procedure, Parts C & D:

(C) PROTECTION OF PERSONS SUBJECT TO SUBPOENAS.

- (1) A party or an attorney responsible for the issuance and service of a subpoena shall take reasonable steps to avoid imposing undue burden or expense on a person subject to that subpoena. The Court on behalf of which the subpoena was issued shall enforce this duty and impose upon the party or attorney in breach of this duty an appropriate sanction, which may include, but is not limited to, lost earnings and a reasonable attorney's fee.
- (2)(A) A person commanded to produce and permit inspection and copying of designated books, papers, documents or tangible things, or inspection of premises need not appear at the place of production or inspection unless commanded to appear for deposition, hearing or trial.
- (B) Subject to paragraph (d)(2) of this rule, a person commanded to produce and permit inspection and copying may, within 14 days after service of the subpoena or before the time specified for compliance if such time is less than 14 days after service, serve upon the party or attorney designated in the subpoena written objection to inspection or copying of any or all designated materials or of the premises. If objection is made, the party serving the subpoena shall not be entitled to inspect and copy the materials or inspect the premises except pursuant to an order of the court by which the subpoena was issued. If objection has been made, the party serving the subpoena may, upon notice to the person commanded to produce, move at any time for an order to compel the production. Such an order to compel production shall protect any person who is not a party or an officer of a party from significant expense resulting from the inspection and copying commanded.
- (3)(A) On timely motion, the court by which a subpoena was issued shall quash or modify the subpoena if it
 - (i) fails to allow reasonable time for compliance;
- (ii) requires a person who is not a party or an officer of a party to travel to a place more than 100 miles from the place where

that person resides, is employed or regularly transacts business in person, except that, subject to the provisions of clause (c)(3)(B)(iii) of this rule, such a person may in order to attend trial be commanded to travel from any such place within the state in which the trial is held, or

- (iii) requires disclosure of privileged or other protected matter and no exception or waiver applies, or
 - (iv) subjects a person to undue burden.

(B) If a subpoena

- (i) requires disclosure of a trade secret or other confidential research, development, or commercial information, or
- (ii) requires disclosure of an unretained expert's opinion or information not describing specific events or occurrences in dispute and resulting from the expert's study made not at the request of any party, or
- (iii) requires a person who is not a party or an officer of a party to incur substantial expense to travel more than 100 miles to attend trial, the court may, to protect a person subject to or affected by the subpoena, quash or modify the subpoena or, if the party in whose behalf the subpoena is issued shows a substantial need for the testimony or material that cannot be otherwise met without undue hardship and assures that the person to whom the subpoena is addressed will be reasonably compensated, the Court may order appearance or production only upon specified conditions.

(d) DUTIES IN RESPONDING TO SUBPOENA

- (1) A person responding to a subpoena to produce documents shall produce them as they are kept in the usual course of business or shall organize and label them to correspond with the categories in the demand.
- (2) When information subject to a subpoena is withheld on a claim that it is privileged or subject to protection as trial preparation materials, the claim shall be made expressly and shall be supported by a description of the nature of the documents, communications, or things not produced that is sufficient to enable the demanding party to contest the claim.

Schedule A

In response to the documents and things requested here, you are required to produce documents and things maintained in any tangible or electronic form, including data and images maintained in a computerized format. For documents maintained in a computerized format, you are required also to produce a useable copy of the program and operating system required to access the computerized data - unless the program and operating system are commercially available.

Please produce:

- All correspondence, including letters, memos, electronic mail, proposals, 1. agreements, and invoices and all drafts and revisions of the same - to or from any person associated with Garwood Laboratories, Inc. and to or from any person associated with or representing the Posey Company during the period from January 1, 2001 through the present.
- 2. All requests for proposal, test proposals, statements of work, test designs, test protocols, and all drafts and revisions of the same - which are related to or refer in any manner to testing or other work proposed by or conducted by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.
- 3. All manuals; journal reports; scholarly, reference, or professional materials or sources consulted in preparing and executing testing conducted by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.
- 4. All certificates of origin or other identifying materials or documents for all specimens and materials tested by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.
- 5. All documents which describe the specimens and materials (by dimension, material, shape, color, pouch covering, laminate structure, trade name) tested by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.

- 6. All documents which describe the top and bottom of the test impact surfaces (including topography, curvature, and impact surface dimensions) for testing conducted by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.
- 7. All documents listing the name of persons (and their role) associated with testing conducted by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.
- 8. All documents listing the names of persons employed by or representing the Posey Company who were associated with, observed, or participated in any way with testing conducted by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.
- 9. All test or work data, records, logs, test reports, diagrams, charts, and materials, including test materials, which are associated in any manner with to testing or other work proposed by or conducted by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.
- 10. All test or work data, records, logs, test reports, diagrams, charts, and materials, including test materials, which are associated in any manner with to impact testing, impact absorption testing, or other work related to simulation of a fall from a height of 36 inches which has been conducted by Garwood Laboratories, Inc. for or on behalf of or in collaboration with the Posey Company at any time during the period from January 1, 2001 through the present.

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EXHIBIT C

Case 1:05-cv-10917-PBS Document 53-2 Filed 10/21/2005 Page UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET Filed 10/21/2005 Page 9 of 15

I (a) PLAINTIFFS (Check box if you are representing yourself []) THE HIPSAVER COMPANY, INC.		DEFENDANTS J.T. POSEY COMPANY									
(b) County of Residence of First Listed Plaintiff (Except in U.S. Plaintiff Cases): Norfolk County, Massachusetts		Cour	County of Residence of First Listed Defendant (In U.S. Plaintiff Cases Only):								
(c) Attorneys (Firm Name, A yourself, provide same.)	ddress and Telephone Number. If	you are	representing	Attor	ncys (If Known)	Hari					
Edward J. Dailey BROMBERG SUNS	MA BBO No. 112220				glas H. Morseb ELDON & MAI						
125 Summer Street,					South Lake Av			Floor			
Boston, Massachuset (617) 443-9292	tts 02110-1618			Pasa	Pasadena, CA 91101 (626) 796-4000						
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VIII(a). IDENTICAL CASES: If yes, list case number(s):	Has this action been previously fi	led and	dismissed, rema	anded o	or closed? 🗵 No	□ Y	'es				
FOR OFFICE USE ONLY: Case Number:											

Case 1:05-cv-10917-PBS Document 53-2 Filed 10/21/2005 Page 10 of 15

UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

AFTER COMPLETING THE FRONT SIDE OF FORM CV-71, COMPLETE THE INFORMATION REQUESTED BELOW.

VIII(b). RELATED CASES	S: Have any cases been pr	eviously filed that are related	to the present case? No	⊠ Yes		
If yes, list case number(s): C	V 05-3705 FMC (PJ	Wx)	F. 8 -			
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IX. VENUE: List the Califord Check here if the U.S. gor Massachusetts	nia County, or State if oth vernment, its agencies or	er than California, in which E employees is a named plaintif	ACH named plaintiff resides (f.	Use an additional sheet if necessary)		
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C. SIGNATURE OF ATTOR	RNEY (OR PRO PER):	dword	· al	Date 10.12.05		
Notice to Counsel/Parties or other papers as required	: The CV-71 (JS-44) Civ by law. This form, appro	il Cover Sheet and the inform	lation contained herein neither r	replace nor supplement the filing and service of pleadings ember 1974, is required pursuant to Local Rule 3-1 is not (For more detailed instructions, see separate instructions		
Key to Statistical codes relating	g to Social Security Cases	•				
Nature of Suit (Code Abbreviation	Substantive Statement of	Cause of Action			
861	HIA	All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social Security Act, as amended. Also, include claims by hospitals, skilled nursing facilities, etc., for certification as providers of services under the program. (42 U.S.C. 1935FF(b))				
862	BL	All claims for "Black Lung" benefits under Title 4, Part B, of the Federal Coal Mine Health and Safety Act of 1969. (30 U.S.C. 923)				
863	DIWC	All claims filed by insured workers for disability insurance benefits under Title 2 of the Social Security Act, as amended; plus all claims filed for child's insurance benefits based on disability. (42 U.S.C. 405(g))				
863	DIWW	All claims filed for widows or widowers insurance benefits based on disability under Title 2 of the Social Security Act, as amended. (42 U.S.C. 405(g))				
864	SSID	All claims for supplemental security income payments based upon disability filed under Title 16 of the Social Security Act, as amended.				
865	RSI All claims for retirement (old age) and survivors benefits under Title 2 of the Social Security Act, as amended. (42 U.S.C. (g))					

1 2 3 4	Edward J. Dailey MA BBO No. 112220 Peter J. Karol MA BBO No. 660338 125 Summer Street, 11 th Floor Boston, Massachusetts 02110-1618 Telephone: (617) 443-9292					
5 6 7 8 9	A Professional Corporation Mark T. Palin State Bar No. 135398 Edward C. Ho State Bar No. 176144 Scott K. Dauscher State Bar No. 204105 Aaron V. O'Donnell State Bar No. 185404 17871 Park Plaza Drive, Suite 200 Cerritos, California 90703-8597 Telephone: (562) 653-3200 • (714) 826-5480 Facsimile: (562) 653-3333					
11	Attorneys for Plaintiff, THE HIPSAVER COMPANY, INC.					
12	UNITED STATES DISTRICT COURT					
13	CENTRAL DISTRICT OF CALIFORNIA					
14	THE HIPSAVER COMPANY, INC.,	CASE NO.				
15	Plaintiff,	NOTICE OF MOTION AND				
16	VS.	MOTION TO ENFORCE OUT-OF- STATE SUBPOENA FOR				
17	J.T. POSEY COMPANY,	PRODUCTION OF DOCUMENTS AND THINGS PURSUANT TO A				
18 19	Defendant.	SUBPOENA ISSUED UNDER FED.R.CIV.P. 45; MEMORANDUM OF POINTS AND AUTHORITIES [Local Civil Rule 37-2.4]				
20	GARWOOD LABORATORIES.	Trial Date: None				
21	Non-party Witness.	Discovery Cutoff: 10/31/05 Pretrial Conference: 3/16/06				
22		110mm Compression 3/10/00				
23	TO GARWOOD LABORATORIES, AND ITS ATTORNEYS OF RECORD,					
24	AND TO DEFENDANT J.T. POSEY COMPANY, AND ITS ATTORNEYS OF					
25	RECORD:					
26	Please take notice that as soon as the matter may be heard in the above-					
27	entitled Court, Plaintiff, the HipSaver Company, Inc., will move for an order					
28	compelling a non-party witness, Garwood Laboratories of Pico Rivera, California					
010306.00008/559530v1	MOTION TO ENFORCE SUBPOENA					

("Garwood"), to comply immediately and completely with a subpoena issued 1 through this court in a lawsuit now pending in the United States District Court for 2 the District of Massachusetts, HipSaver Company, Inc. v. J.T. Posey Company, 3 Civil Action No. 05-10917 PBS before the Honorable Patti B. Saris, District Judge. 4 The Motion will be made pursuant to Local Rule 37-2.4, following the failure 5 of counsel for Garwood to provide Garwood's portion of the joint stipulation in a 6 timely manner in accordance with Local Civil Rule 37-2.2. 7 8 The Motion will based on this Notice of Motion and Motion, the attached Memorandum of Points and Authorities, and the Declaration of Edward J. Dailey filed herewith. DATED: October 12, 2005 BROMBERG SUNSTEIN, LLP By: HE HIPSAVER COMPANY, INC.

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MEMORANDUM OF POINTS AND AUTHORITIES

Pursuant to LR. 37-1, 37-2, the Plaintiff, HipSaver Company ("HipSaver") moves for an order compelling a non party witness, Garwood Laboratories of Pico Rivera, California ("Garwood") to comply immediately and completely with a subpoena issued through this court in a lawsuit now pending in the United States District Court for the District of Massachusetts before Hon. Patti B. Saris, District Judge, *HipSaver Company, Inc. v. J.T. Posey Company*, Civil Action No. 05-10917 PBS. That lawsuit has been consolidated with a later filed action previously pending in the Central District, captioned *J.T. Posey Company v HipSaver Company, Inc.*, Docket No. CV 05-3705 FMC (PJWx), previously assigned to Hon. Florence-Marie Cooper, D.J., which was transferred to the District of Massachusetts on July 19, 2005. [E. Dailey Decl., ¶ 1]

I.

STATEMENT OF FACTS

Garwood Laboratories, located in Pico Rivera, California, has been identified by the Defendant, J.T. Posey Company, Inc. ("Posey") as the source of certain products or materials testing which is at the base of the dispute between HipSaver and Posey. The dispute centers on HipSaver's claim that Posey has engaged in false advertising in violation of the Lanham Act, 15 U.S.C. §§ 1125 et seq.; unfair trade practices in violation of Massachusetts law, G.L. c.93A, §§ 2,11; and breach of an earlier settlement agreement. HipSaver's claim is directed at Posey's current year advertising which, in part, cites products and materials testing conducted by Garwood. In a Declaration submitted to the court in the District of Massachusetts, Posey has conceded that Garwood conducted testing which is cited in the contested advertising. [E. Dailey Decl., ¶ 2]

On or about July 22, 2005, HipSaver issued a subpoena to Garwood seeking production of documents and materials related to testing conducted for or on behalf of or in collaboration with Posey at any time during the period from January 1, 2001

through the present. Service of the subpoena was completed on July 29, 2005. [E. Dailey Decl., ¶ 3]

The purpose of the subpoena is simply to obtain all documents and materials related to the testing which Posey cited in its public advertising and admitted as the source for the disputed advertising. These documents and materials will be evaluated by HipSaver and its expert witness. [E. Dailey Decl., ¶ 4]

Garwood served an Objection to HipSaver's subpoena. The Objection concludes with a statement indicating that Garwood will comply with the subpoena upon entry of a protective order aimed at preserving confidentiality. [E. Dailey Decl., ¶ 5]

Subsequently, and on or about August 30, 2005, counsel for HipSaver and Garwood executed a Confidentiality Agreement to allay Garwood's concerns. At the same time, counsel for Garwood stated in a letter that Garwood was in the process of locating and assembling the documents and materials which would soon be produced. [E. Dailey Decl., ¶ 6]

On September 22, 2005, HipSaver initiated Motion to Compel in accordance with the notice and stipulation requirements of L.R. 37-1, 37-2. In response, on September 28, 2005, counsel for Garwood assured counsel for HipSaver that Garwood would produce all subpoenaed documents and materials by October 7, 2005. [E. Dailey Decl., ¶ 7]

Garwood did not produce the subpoenaed documents and materials by October 7th. [E. Dailey Decl., ¶ 10] On October 10, 2005, counsel for HipSaver informed counsel for Posey that counsel for Posey had not responded to HipSaver's proposed LR 37-1, 37-2 Stipulation, and requested an immediate response. Counsel for Posey did not respond prior to the filing of this motion. [E. Dailey Decl., ¶ 11] Thus, for more than nine weeks, Garwood has failed and refused to comply with the subpoena even though its objection to the subpoena has long been resolved.

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1 II. 2 **ARGUMENT** 3 Garwood's failure and refusal to comply with the subpoena is groundless, dilatory, and an evasion of the Rules and law governing civil action discovery. 5 Indeed, in having agreed to a Confidentiality Agreement, Garwood cannot claim that compliance with the subpoena will create any clearly defined or serious risk of some improper disclosure of confidential information. See San Jose Mercury News, Inc. v United States District Court, 187 F.3d 1096, 1102 (9th Cir. 2001), Beckman Indus., Inc. v International Ins. Co., 966 F.2d 470, 476 (9th Cir. 1992), DDS. Inc. v 10 Lucas Aerospace Power Transmission Corporation, 182 F.R.D. 1, 4 (N.D.N.Y. 11 1998) and cases cited, Publicker Indus., Inc. v Cohen, 733 F.2d 1108, 1121 (3d Cir. 12 1984), Sprinturf, Inc. v Southwest Recreational Industries, Inc., 216 F.R.D. 320 13 (E.D. Pa. 2003). 14 III. 15 **CONCLUSION** 16 THEREFORE, HipSaver requests an Order compelling immediate and 17 complete compliance with the subpoena, subject to HipSaver's compliance with the 18 terms of the Confidentiality Agreement. A form of the proposed Order is submitted 19 herewith. 20 RESPECTFULLY SUBMITTED. 21 DATED: October 12, 2005 BROMBERG SUNSTEIN, LLP 22 23 24 By:

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ttorneys for THE HIPSAVER

COMPANY, INC.